

OBJECTIVE LEADER



DP WORLD CASE STUDY

Aligning a Port Leadership Team for Major Expansion



Program:
Unite™

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Discover how we partnered with **DP World** to overcome key challenges, implement a tailored leadership solution, and deliver measurable outcomes that created lasting impact.

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Client Overview

To develop a more focused and effective strategy, we begin by building a clear understanding of the client's environment, challenges and priorities, while assessing the development needs of participants.

Key Info: 



Industry

Transport & Logistics



Delivery Method

Team Coaching



Leadership Level

Middle



Development Areas

Strategic Thinking, High-Performing Teams,
Change Leadership

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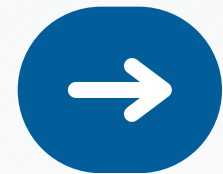
Challenge

DP World Saint John was preparing its port terminal for substantial growth and new systems and processes. Its operations and maintenance leaders needed to work as one team, set shared priorities and prepare employees for the transition while retaining the terminal's close-knit culture.



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Solution



Sponsor Consultation

The project sponsor was interviewed to understand the broader context, priorities and objectives.



Participant Interviews

Five participants were interviewed to identify team priorities and opportunities for development.



Team Coaching

A series of team coaching sessions created space for leaders to work through key challenges and opportunities together.



Preparing for Expansion

Leaders aligned on how they would work together to prepare the port's operations for future expansion.

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Program Results



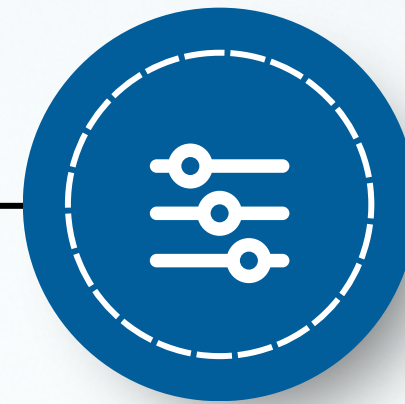
Clear Operational Vision

The team created a shared operational vision to guide future priorities.



Shared Goals & Role Clarity

Leaders agreed shared goals and clarified the respective roles of operations and maintenance.



Transition Planning

The team developed a plan to transition systems and processes in preparation for expansion.



Stronger Team Accountability

Feedback indicated improvements in accountability, regular communication and proactive planning.

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Testimonial



“Objective Leader added some valuable insights and provided strong tools for our team to be both accountable and to take action on difficult issues where a group approach was needed. With our fast-growing business, the coaching sessions were a great refresher on how we all need to grow and row together to do more.”

Brendon Hull

General Manager, DP World Saint John





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